

| SCC REVENUE                    |                      |  |                                   |                          |
|--------------------------------|----------------------|--|-----------------------------------|--------------------------|
| OCWM Contributions             | \$ 293,057.00        |  | Membership                        | 8,973                    |
| <i>10% to national setting</i> | \$ (29,305.70)       |  | Per Member                        | 0.63                     |
| <i>New Church Endowment</i>    |                      |  |                                   |                          |
| <b>NET Revenue OCWM</b>        | <b>\$ 263,751.30</b> |  |                                   |                          |
|                                |                      |  | Administration Expenses           | \$ 256,187.85            |
| Bookkeeping Revenue            | \$4,320.00           |  | New Church Development            | \$ -                     |
| Friends of the Conference      | \$37,700.00          |  |                                   |                          |
| Interest & Dividend Revenue    | \$5,000.00           |  | <b>NET SCC Revenue Projection</b> | <b><u>\$2,118.15</u></b> |
| Annual Meeting Revenue         | \$23,907.00          |  |                                   |                          |
| Miscellaneous Revenue          | \$895.00             |  |                                   |                          |
| Slumber Falls NET Revenue      | \$ (77,267.30)       |  |                                   |                          |
| <b>TOTAL REVENUE</b>           | <b>\$258,306.00</b>  |  |                                   |                          |

| <b>SCC ADMINISTRATION</b>                   |                     |
|---|---------------------|
| <b><u>Conference Staff</u></b>              |                     |
| Executive Assistant                         | \$ 30,000.00        |
| Health Insurance                            | \$ -                |
| Pension                                     | \$ 4,200.00         |
| Payroll Taxes                               | \$ 2,295.00         |
| <b>TOTAL Conference Staff</b>               | <b>\$ 36,495.00</b> |
|   |                     |
| <b><u>Administrative</u></b>                |                     |
| Annual Meeting Expenses                     | \$ 23,907.00        |
| Board Meeting Expenses                      | \$ 3,729.00         |
| Copier                                      | \$ 4,024.00         |
| General Synod                               | \$ -                |
| Postage                                     | \$ 783.00           |
| Professional Retainers                      | \$ -                |
| Shelby Systems                              | \$ 7,560.00         |
| Subscriptions                               | \$ 81.00            |
| Technology Costs                            | \$ 1,800.00         |
| Miscellaneous                               | \$ -                |
| Annual Appeals                              | \$ 1,551.00         |
| <b>TOTAL Administrative</b>                 | <b>\$ 43,435.00</b> |
|   |                     |
| <b><u>Office of Conference Minister</u></b> |                     |
| Salary                                      | \$ 50,000.00        |
| Housing Allowance                           | \$ 36,000.00        |
| Pension                                     | \$ 12,040.00        |
| Social Security Offset                      | \$ 6,579.00         |
| Health/Dental/Vision/Disability             | \$ 31,190.00        |
| Sabbatical Escrow                           | \$ 6,790.45         |

|                                       |                      |
|---------------------------------------|----------------------|
| Mileage Reimbursement                 | \$ 13,440.00         |
| Travel Expenses                       | \$ 9,000.00          |
| Clergy Retreat Expenses               | \$ 3,000.00          |
| Other Reimbursed Expenses             | \$ 2,474.40          |
| Council of Conference Minister Annual | \$ 2,509.00          |
| UCC General Counsel Annual Dues       | \$ 2,500.00          |
| MissionInsite Annual Dues             | \$ 735.00            |
| <b>TOTAL OCM</b>                      | <b>\$176,257.85</b>  |
|                                       |                      |
| <b>Association Minister Grants</b>    |                      |
| Heart of Texas Association            | \$ -                 |
| Houston Association                   | \$ -                 |
| New Orleans Association               | \$ -                 |
| North Texas Association               | \$ -                 |
| <b>TOTAL AM Grants</b>                | <b>\$ -</b>          |
|                                       |                      |
| <b>TOTAL ADMINISTRATION</b>           | <b>\$ 256,187.85</b> |

|                                      |                      |  |                                      |                      |
|--------------------------------------|----------------------|--|--------------------------------------|----------------------|
| <b><u>New Church Development</u></b> |                      |  |                                      |                      |
| NCD Draws                            | \$ 105,000.00        |  |                                      |                      |
| NCD Dividend Revenue                 | \$ 5,000.00          |  |                                      |                      |
| NCD Endowment Creation               | \$ -                 |  |                                      |                      |
| <b>TOTAL NCD Revenue</b>             | <b>\$ 110,000.00</b> |  |                                      |                      |
|                                      |                      |  |                                      |                      |
| <b><u>Expenses</u></b>               |                      |  |                                      |                      |
| Annual Insurance Cost Offset         |                      |  | <b><u>ONE New Church Formula</u></b> |                      |
| Grant                                | \$ 10,000.00         |  | Year 1 Support                       | \$ 60,000.00         |
| Grant                                | \$ 10,000.00         |  | Year 2 Support                       | \$ 90,000.00         |
| Grant                                | \$ 10,000.00         |  | Year 3 Support                       | \$ 30,000.00         |
| Grant                                | \$ 10,000.00         |  | <b>TOTAL Support</b>                 | <b>\$ 180,000.00</b> |
| Grant                                | \$ 10,000.00         |  |                                      |                      |
| ONE New Church Grant                 | \$ 60,000.00         |  |                                      |                      |
| NCD Endowment Funding                | \$ -                 |  |                                      |                      |
| <b>TOTAL NCD Expenses</b>            | <b>\$ 110,000.00</b> |  |                                      |                      |
|                                      |                      |  |                                      |                      |
| <b>Net NCD Revenue</b>               | <b>\$ -</b>          |  |                                      |                      |

| Slumber Falls Camp Revenue         |                |                |  |   |                 |                          |   |  |                         |                 |
|------------------------------------|----------------|----------------|--|---|-----------------|--------------------------|---|--|-------------------------|-----------------|
| <b>Rental Revenues</b>             |                |                | <b>2022 Attendance Goals</b>               |   |                 | Lodging                  | 32  | 35.04                                    | 1.095                   |                 |
| Day Use Early & Late Fees          | 1,959          |                | <b>Projected # of Retreats</b>             | <b>31</b>                                       |                 |                          | 35  |  |                         |                 |
| Jeanette's Wing                    | 600            |                |  |   |                 |                          |   |  |                         |                 |
| Kitchen Use Fees                   | 2,600          |                |  | <b>Total Projected Invoicing</b>                | <b>Lodging</b>  | <b>Food Service Fees</b> | <b>Kitchen Use Fees</b>                     | <b>Day Use &amp; Early Check-In Fees</b> | <b>Jeannette's Wing</b> | <b>Pool Use</b> |
| Linen Service                      | 165            |                | <b>January 2022</b>                        |   |                 |                          |   |  |                         |                 |
| Lodging                            | 91,542         |                | Southwestern Texas Synod Dean's Retreat    | 816   | 384             | 432                      | 0   | 0  | 0                       | 0               |
| Food Service Retreat Revenue       | 38,108         |                | Southwestern Texas Synod Non-Deans Retreat | 1360  | 640             | 720                      | 0   | 0  | 0                       | 0               |
| Pool Fees                          | 240            |                | OLPH Selma High School Retreat             | 6,150   | 3,200           | 2,950                    | 0   | 0  | 0                       | 0               |
| <b>TOTAL Facilities Revenue</b>    | <b>135,214</b> |                | <b>February 2022</b>                       |   |                 |                          |   |  |                         |                 |
|                                    |                |                | Texas State New Student Orientation        | 3950  | 1600            | 1800                     | 0   | 550                                      | 0                       | 0               |
| <b>SFC Summer Camp Revenue</b>     |                |                | TQCYPAA                                    | 4,005   | 3,570           | 0                        | 350   | 85                                       | 0                       | 0               |
| Summer Programs - Day Use          | 6,000          |                | Sts. Peter & Paul Confirmation             | 4,208   | 1,664           | 1,872                    | 0   | 572                                      | 100                     | 0               |
| Summer Programs                    | 144,420        |                | <b>March 2022</b>                          |   |                 |                          |   |  |                         |                 |
| <b>TOTAL Program Revenue</b>       | <b>285,634</b> |                | St. Monica Teen ACTS Retreat               | 10,572  | 6,528           | 3,944                    | 0   | 0  | 100                     | 0               |
|                                    |                |                | Triad Rescue                               | 1,850   | 950             | 900                      | 0   | 0  | 0                       | 0               |
| <b>Contribution Revenue</b>        |                |                | Ladies Craft Weekend                       | 1,940   | 1,280           | 660                      | 0   | 0  | 0                       | 0               |
| Churches & Organizations           | 28,238         |                | <b>April 2022</b>                          |   |                 |                          |   |  |                         |                 |
| Friends of the Camp                | 29,955         |                | Triad Rescue                               | 1,850   | 950             | 900                      | 0   | 0  | 0                       | 0               |
| Gifts - Designated                 | 1,250          |                | Triad Rescue                               | 1,850   | 950             | 900                      | 0   | 0  | 0                       | 0               |
| Memorials                          | 200            |                | Chi Beta Delta Sorority                    | 3,360   | 3,200           | 0                        | 160   | 0  | 0                       | 0               |
| Scholarship                        | 650            |                | Triumphant Lutheran Church                 | 2,820   | 1,920           | 900                      | 0   | 0  | 0                       | 0               |
| <b>TOTAL Contribution Revenue</b>  | <b>60,293</b>  |                | <b>May 2022</b>                            |   |                 |                          |   |  |                         |                 |
|                                    |                |                | St. Thomas More - Austin                   | 1,440   | 1,280           | 0                        | 160   | 0  | 0                       | 0               |
| <b>Miscellaneous Revenue</b>       |                |                | TQCYPAA                                    | 5,710   | 5,226           | 0                        | 160   | 224                                      | 100                     | 0               |
| Grant Revenue                      | 1,000          |                | <b>June 2022</b>                           |   |                 |                          |   |  |                         |                 |
| Interest & Dividends               | 500            |                | Kessa Whitting Girls Camp                  | 21,320  | 11,700          | 9,620                    | 0   | 0  | 0                       | 0               |
| Miscellaneous Income               |                |                | Women in Recovery                          | 2,200   | 1,280           | 920                      | 0   | 0  | 0                       | 0               |
| Other                              | 2,913          |                | Triad Rescue                               | 1,850   | 950             | 900                      | 0   | 0  | 0                       | 0               |
| <b>TOTAL Miscellaneous Revenue</b> | <b>4,413</b>   |                | <b>July 2022</b>                           |   |                 |                          |   |  |                         |                 |
|                                    |                |                | Triad Rescue                               | 1,850   | 950             | 900                      | 0   | 0  | 0                       | 0               |
| <b>TOTAL SFC Revenue</b>           | <b>350,340</b> |                | St. Joan of Arc Teen ACTS Retreat          | 13,190  | 8,160           | 4,930                    | 0   | 0  | 100                     | 0               |
| Total SFC Expenses                 | 427,607        |                | Inspire Soccer                             | 7,296   | 6,656           | 0                        | 600   | 0  | 0                       | 40              |
| <b>NET SFC REVENUE</b>             | <b>-77,267</b> |                | <b>August 2022</b>                         |   |                 |                          |   |  |                         |                 |
|                                    |                |                | Inspire Soccer                             | 7,296   | 6,656           | 0                        | 600   | 0  | 0                       | 40              |
|                                    |                |                | ISA Faculty Retreat                        | 5,464   | 2,304           | 3,060                    | 0   | 0  | 100                     | 0               |
|                                    |                |                | Triad Rescue                               | 1,850   | 950             | 900                      | 0   | 0  | 0                       | 0               |
|                                    |                |                | TQCYPAA                                    | 5,763   | 5,286           | 0                        | 125   | 352                                      | 0                       | 0               |
|                                    |                |                | <b>September 2022</b>                      |   |                 |                          |   |  |                         |                 |
|                                    |                |                | Heart of the Hills Reunion                 | 2,222   | 1,792           | 0                        | 160   | 110                                      | 0                       | 160             |
|                                    |                |                | Triad Rescue                               | 1,850   | 950             | 900                      | 0   | 0  | 0                       | 0               |
|                                    |                |                | Houston Bears                              | 1,952   | 1,952           | 0                        | 0   | 0  | 0                       | 0               |
|                                    |                |                | <b>October 2022</b>                        |   |                 |                          |   |  |                         |                 |
|                                    |                |                | Isleib / Royer Family Reunion              | 1,280   | 1,280           | 0                        | 0   | 0  | 0                       | 0               |
|                                    |                |                | <b>November 2022</b>                       |   |                 |                          |   |  |                         |                 |
|                                    |                |                | Chi Beta Delta Sorority                    | 3,360   | 3,200           | 0                        | 160   | 0  | 0                       | 0               |
|                                    |                |                | TQCYPAA                                    | 4,425   | 4,134           | 0                        | 125   | 66                                       | 100                     | 0               |
|                                    |                |                | <b>Total</b>                               | <b>135,049</b>                                  | <b>91,542</b>   | <b>38,108</b>            | <b>2,600</b>                                | <b>1,959</b>                             | <b>600</b>              | <b>240</b>      |
|                                    |                |                |  |   |                 |                          |   |  |                         |                 |
|                                    |                | Weekly revenue | <b>CAMPS LISTED HERE BELOW</b>             | <b>2022 Projected Camp w/ standard increase</b> |                 |                          | <b>2022 Projected Camp Fees w/ increase</b> |  |                         |                 |
|                                    |                |                |  | Camper #'s                                      | Cost per Camper | Total per Camp           |   |  |                         |                 |
|                                    |                | 4,620          | CIT Camp (June 12-15)                      | 12  | 385             | 4,620                    | 380   | 4560                                     |                         |                 |
|                                    |                | 6,800          | Springs Alive (June 22-25)                 | 20  | 340             | 6,800                    | 330   | 6600                                     |                         |                 |
|                                    |                | 35,500         | Roaring Rapids (June 26 - July 2)          | 35  | 500             | 17,500                   | 750   | 26250                                    | 53250                   |                 |
|                                    |                |                | Sports Camp (June 26 - July 2)             | 36  | 500             | 18,000                   | 750   | 27000                                    |                         |                 |
|                                    |                | 27,500         | Geek Week (July 3-9)                       | 20  | 500             | 10,000                   | 750   | 15000                                    | 41250                   |                 |
|                                    |                |                | Streams of Faith 1 (July 3-9)              | 35  | 500             | 17,500                   | 750   | 26250                                    |                         |                 |

|  |  |        |                                  |     |       |         |     |         |       |  |
|--|--|--------|----------------------------------|-----|-------|---------|-----|---------|-------|--|
|  |  | 40,000 | Eco Camp (July 10-16)            | 25  | 500   | 12,500  | 750 | 18750   | 60000 |  |
|  |  |        | Living Waters (July 10-16)       | 55  | 500   | 27,500  | 750 | 41250   |       |  |
|  |  | 30,000 | Streams of Faith 2 (July 17-23)  | 60  | 500   | 30,000  | 750 | 45000   |       |  |
|  |  |        | 2022 Projected Overnight Campers | 298 |       | 144,420 |     | 210,660 |       |  |
|  |  |        | Weighted Average                 | 282 | 484.6 |         |     |         |       |  |
|  |  |        | Sports Camp Day Camp             | 10  | 300   | 3000    |     |         |       |  |
|  |  |        | Geek Week                        | 5   | 300   | 1500    |     |         |       |  |
|  |  |        | Eco Camp                         | 5   | 300   | 1500    |     |         |       |  |
|  |  |        | 2022 Projected Day Use Campers   |     |       | 6000    |     |         |       |  |

### Slumber Falls Camp Expenses

| <u>Administrative Expense</u>        |                      | <u>Food Service Expense</u>         |                     |
|--------------------------------------|----------------------|-------------------------------------|---------------------|
|                                      |                      | Food Costs                          | \$ 19,646.12        |
| Bank and Credit Card Processing Fees | \$ 3,560.00          | Kitchen Salaries & Wages            | \$ 28,300.00        |
| Donor Development                    | \$ 5,100.00          | Kitchen Supplies                    | \$ 1,586.00         |
| Dues/Licenses/Subscriptions          | \$ 3,600.00          | Payroll Taxes                       | \$ 2,165.00         |
| Executive Assistant                  | \$ 34,082.00         | Training / Licenses                 | \$ 100.00           |
| Office Supplies                      | \$ 1,500.00          | <b>TOTAL Food Service Expense</b>   | <b>\$ 51,797.12</b> |
| Other                                | \$ 500.00            |                                     |                     |
| Payroll Taxes                        | \$ 2,607.00          | <u>Program Expense</u>              |                     |
| Pension or Health Insurance          | \$ 5,000.00          | Background Checks                   | \$ 500.00           |
| Telephone & Communication            | \$ 11,812.00         | Database Fees                       | \$ 1,600.00         |
| <b>TOTAL Administrative Expense</b>  | <b>\$ 67,761.00</b>  | Health Center                       | \$ 300.00           |
|                                      |                      | Intern Wages                        | \$ 8,500.00         |
| <b>Facilities Expense</b>            |                      | Kum Bah Yah Promotion Goods         | \$ 6,500.00         |
| Electricity                          | \$ 20,000.00         | Marketing & Promotions              | \$ 2,500.00         |
| Housekeeping Wages                   | \$ 15,600.00         | Payroll Taxes                       | \$ 2,509.00         |
| Maintenance & Repairs                | \$ 19,200.00         | Programming                         | \$ 6,050.00         |
| Maintenance Wages                    | \$ 24,480.00         | Recreational Equipment              | \$ 1,000.00         |
| Payroll Taxes                        | \$ 3,066.12          | SALT / Programming Staff            | \$ 25,000.00        |
| Propane                              | \$ 1,671.00          | Summer Staff Training               | \$ 4,150.00         |
| Property & Liability Insurance       | \$ 46,295.00         | Venue 360                           |                     |
| Supplies                             | \$ 2,500.00          | Worker's Compensation               | \$ 4,276.00         |
| Trash Service                        | \$ 1,830.00          | <b>TOTAL Program Expense</b>        | <b>\$ 58,609.00</b> |
| Vehicle Insurance                    | \$ 3,302.00          |                                     |                     |
| Vehicle Maintenance                  | \$ 1,500.00          | <u>Director of Outdoor Ministry</u> |                     |
| Water                                | \$ 1,000.00          | Salary + Housing Allowance          | \$ 55,960.00        |
| <b>TOTAL Facilities Expense</b>      | <b>\$ 140,444.12</b> | Pension                             | \$ 10,786.00        |
|                                      |                      | Health/Dental/Vision/Disability     | \$ 30,173.00        |

|                                    |                      |  |                           |                      |
|------------------------------------|----------------------|--|---------------------------|----------------------|
| <b>TOTAL Slumber Falls Expense</b> | <b>\$ 427,607.30</b> |  | Social Security Offset    | \$ 4,280.94          |
|                                    |                      |  | Sabbatical Escrow         | \$ 4,281.00          |
|                                    |                      |  | Sabbatical Staffing Costs | \$ 3,015.12          |
|                                    |                      |  | Travel Expenses           | \$ 500.00            |
|                                    |                      |  | <b>TOTAL DoM</b>          | <b>\$ 108,996.06</b> |